From a company you can count on ...

Rated "A" (Excellent)⁴ by A.M. Best Company

4A.M. Best's rating for Americo Financial Life and Annuity Insurance Company (Americo), September 2019. Americo Financial Life and Annuity Insurance Company has a financial strength rating of A (Excellent, 3rd out of 15 rating categories). A.M. Best's rating is assigned after a comprehensive quantitative and qualitative evaluation of a company's balance sheet strength, operating performance, and business profile. A.M. Best uses a scale of 15 ratings, ranging from "A++" to "F."



About Americo

For over 100 years, Americo Life, Inc.'s family of insurance companies has been committed to providing the life insurance and annuity products you need to protect your mortgage, family, and future. We listen to what you want from an insurance policy or annuity and do our best to provide a proper solution for your individual situation.

Innovative thinking and sound investment decisions have helped us build a strong financial foundation for our business. Today, Americo Financial Life and Annuity Insurance Company is the lead company in one of the largest independent, privately held insurance groups in the United States² with \$7 billion in assets for year-end 2019.³

¹Americo Life, Inc. is a bolding company and is not responsible for the financial condition or contractual obligations of its affiliate insurance companies.

²"Admitted Assets, Top Life Writers-2019," A.M. Best Co., as of September 2019.

³Information is as of year end 2019 on a consolidated basis for Americo Financial Life and Annuity Insurance Company and the other life insurance subsidiaries of Americo Life, Inc., unless otherwise indicated. Information is prepared on the basis of generally accepted accounting principles (GAAP).

Important Information

Americo Financial Life and Annuity Insurance Company is authorized to conduct business in the District of Columbia and all states and except NY.

Products are underwritten by Americo Financial Life and Annuity Insurance Company (America), Kansas City, MO, and may vary in accordance with state laws. Some products and benefits may not be available in all states. Some riders are optional and available for an additional cost. Certain restrictions and variations apply. Consult policy and riders for all limitations and exclusions. For exact terms and conditions, please refer to the contract.

The company reserves the right to contest coverage for up to two years due to any misrepresentations in the application. Certain restrictions apply. Consult policy and riders for all limitations and exclusions.

Neither Americo Financial Life and Annuity Insurance Company nor any agent representing Americo Financial Life and Annuity Insurance Company is authorized to give legal or tax advice. Please consult a qualified professional regarding the information and concepts contained in this material.

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Americo Financial Life and Annuity Insurance Company www.americo.com

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Help protect your home and family today.



Your home may be your most valuable asset ...

Help protect it with affordable mortgage life insurance from Americo.

HMS[®] Plus was designed with you in mind:

- ▶ Term life insurance available in 30-, 25-, 20-, and 15-year periods with the choice of fully guaranteed or 5-year guaranteed coverage.
- Universal life insurance with a Cash Back Option that guarantees 100% of base premiums are available to you at the end of the 15-, 20-, 25- or 30-year level premium period.²
- A wide variety of optional benefit riders that can help if you become totally disabled or critically ill.³
- No medical exams required. Just answer a few simple medical questions on the application.⁴

Home Mortgage Series

May help pay the mortgage at death:

You select the amount of coverage you need and the period that most closely matches your mortgage. The death benefit remains level for the entire term. In the event of your death, the benefit is paid directly to your beneficiaries who can use the money to help pay off the mortgage or for any other financial needs.

Accidental death benefit:

An Accidental Death Benefit Rider (Rider Series 2165) is included at no additional cost, on HMS Plus 125, and HMS Plus CBO that pays an additional 25% or 50% respectively of the base death benefit to your beneficiaries if your death occurs prior to the end of the no-lapse guarantee period and is the result of an accidental injury.

An additional death benefit of 25% or 50% of the base death benefit will also be payable if you die from an injury that is the direct result of an accident while riding as a fare-paying passenger on a common carrier.

Living Benefit Riders:

If you are diagnosed with an unexpected illness, Living Benefit Riders can give you access to an early (accelerated) payout of the policy death benefits. The best thing is, these Living Benefits are included at no additional cost. Having access to this money could make an important difference in the quality of your life and the lives of your loved ones.

Critical Illness Rider (Rider Series 2190/2195) — you can receive a lump-sum benefit if you are diagnosed with a qualifying critical illness such as invasive cancer, stroke, or heart attack.¹

Chronic Illness Rider (Rider Series 2191/2196) – In the event of a catastrophic health crisis where you are unable to perform 2 activities of daily living in a 90-day period, this rider can pay you a lump-sum benefit to help cover medical treatments and other expenses.¹

Terminal Illness Rider (Rider Series 2192/2197) – you can receive a lump-sum benefit if you are diagnosed with a qualifying terminal illness where death is expected in 12 months or less. This money can be used for any reason.¹

Receive your money back if you never use the coverage: Hopefully, you will outlive your mortgage in good health. With HMS Plus CBO, you have the benefit of life insurance protection while you need it, and the option to receive all or a portion of your money back when you may not need the coverage.²

HMS Plus CBO build cash value. At the end of the Cash Back Option period, your cash value will equal 100% of the premiums paid on the base policy, less any loans. You may request to terminate your coverage and receive 100% of the base premiums back.²

Let's look at a Cash Back Option example:

Joe is a 30-year-old male, non-smoker, who purchases a \$150,000 HMS Plus CBO policy with a 30-year level premium period. His monthly premium payment is \$78.75.

At the end of the 30-year period, the cumulative premium paid is \$28,350. If Joe chooses to terminate his coverage at the end of year 30, he will receive a \$28,350 lump sum cash payment.



Valuable Additions Available

Provides extra money if you become disabled:

Select the optional Disability Income Rider (Rider Series 2145),² and you may receive a monthly income of up to \$2,000 for up to two years in the event you become totally disabled.

Coverage for your spouse:

The Additional Insured Term Insurance Rider (Rider Series 2160),³ adds coverage for your spouse in an amount equal to or less than the base face amount.

Coverage for your children:

The Children's Term Rider (Rider Series 2162),³ provides up to \$15,000 of additional insurance coverage for each child. Coverage is provided to age 25 and may be converted into a new individual policy for up to five times the initial rider amount.

Protects your coverage if unemployed or disabled:

When you select the Waiver of Premium for Disability Rider or Waiver of Monthly Specified Premium Rider (Rider Series 2158/2158-UL),³ your monthly premiums will be waived if you become totally disabled. The Involuntary Unemployment Waiver of Premium Rider (Rider Series 2140),² is added automatically when the Waiver of Premium for Disability Rider or Waiver of Monthly Specified Premium Rider is selected, and waives premiums during a period of involuntary unemployment for up to six months.

Additional monthly income payment: The Income Term Rider (Rider Series 2178)³ provides a death benefit to your beneficiary, that's paid in monthly payments. The payments may cover all or a portion of your mortgage payment, or can provide an income to help take care of other financial obligations they may incur when you are gone. Not available on HMS Plus 100.

¹Requested acceleration amounts will be reduced by an administrative charge and an actuarial discount, based on the insured's life expectancy at the time of the request. Calculated benefits may result in no payment to you.

² If the Enhanced Surrender Value Rider (Rider Series 2200) (Cash Back Option Period) is in effect at the end of the Enhanced Surrender Value Period, the surrender value of the policy will equal the total amount of premiums paid for the base policy, not including any premiums paid for riders.

³Riders are optional and available for an additional cost.

 4 Issuance of policy may depend upon answers to medical questions.