

Hello _____,

My name is _____ and I'm calling you from the quality control department for your insurance policy with XYZ insurance company. We wanted to check in and see if you had any questions or concerns and if there's anything we can help you with?

Great, before we go did your agent inform you of your eligibility to bundle your policy with an identify theft protection plan?

Ok well most of our clients are very concerned about being a victim for identity theft. The amount of identity theft is rapidly rising to a point where right now you are 19 times more likely to be a victim of identity theft then you are to die prematurely, because of this we have a bundle option that will give you peace of mind from being a victim of identity theft.

We have partnered with ReliaShield and they are going to constantly monitor your personal and financial information and alert you of suspicious activity, restore your identity if you ever become a victim and provide you with \$1,000,000 in stolen funds and personal expense reimbursement protection.

I can ask you a couple quick questions and let you know what the options will be to bundle the best plan based on your situation ok?

Are you mainly concerned about just your identity being protected or both you and your spouse being protected?

Would you want credit bureau monitoring, to notify you of any changes with your credit report?

Ok perfect, the \$1,000,000 in identity theft protection plan with 24/7/365 recovery services, data breach updates, unlimited restoration services and wallet protection would be \$_____ a month

- To add the credit bureau monitoring in addition to those benefits, that discounted plan would be \$_____ which plan do you think makes the most since?

Ok perfect I will get you set up here, do you want it to be paid with the same account info as your life policy with xyz company?

Ok great you are all set, you will get an email shortly that will walk you through getting your account set up and if you have any question don't hesitate to contact us ok

Ok have a great day.